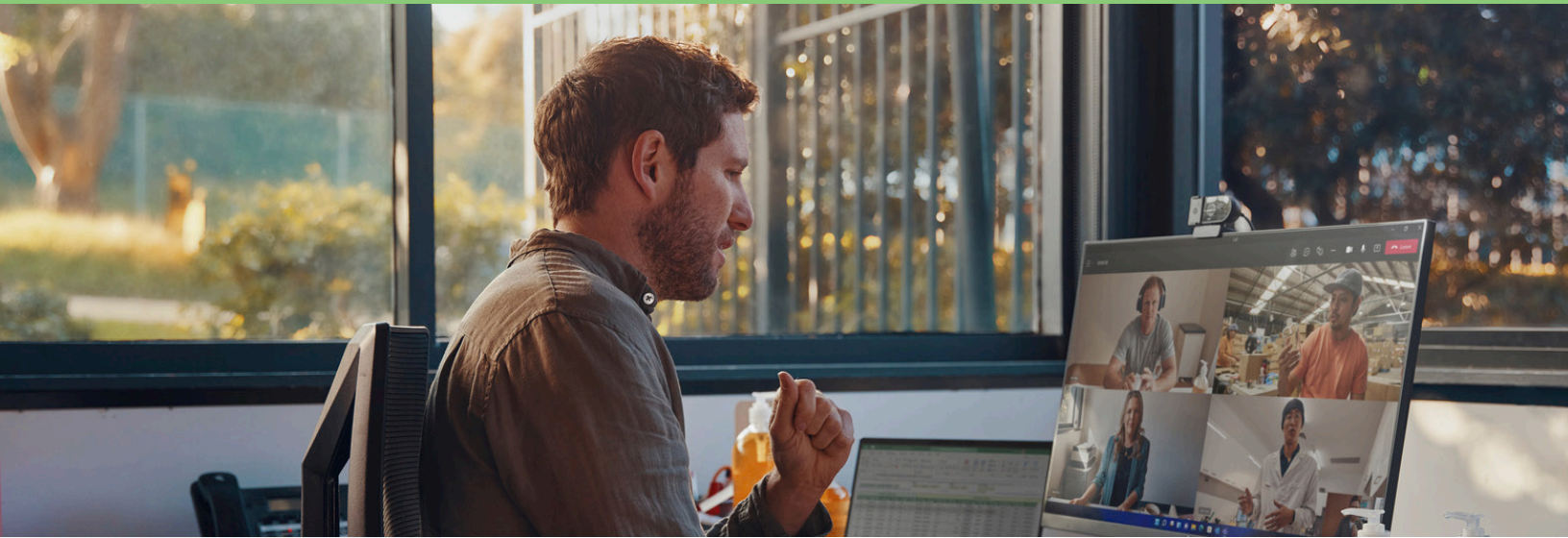


# Deployments



## Service Benefits

HP Anyware Training helps you to:

- Learn basic and advanced PCoIP remote technology and concepts
- Integrate PCoIP solutions into your existing infrastructure
- Reduce operational cost through remote computing, virtualization, or cloud computing
- Decrease risk by using the inherent security capabilities of PCoIP
- Improve business agility by moving critical workloads to public or private cloud

## Service Overview

PCoIP Deployment is simple: our team will help your business move up to three applications or workspaces to any supported public cloud, on-premises data center, or hybrid environment.

Once deployed, we will validate the PCoIP solution via extensive user experience testing with your staff and provide a full total cost of ownership report upon completion.

At the end of the deployment (Day 10), a “representative” rollout will be active and working with your IT/Support staff trained so that they can scale the deployment to their required size.

## Specifications

FEATURE	DELIVERY SPECIFICATION
Preparation and Discovery	<ul style="list-style-type: none"> <li>● The HP Anyware team (HP Anyware) will provide a prerequisite checklist of items that will help you prepare to get the most out of the PCoIP training</li> <li>● At the kickoff, we will clarify objectives and review the target environment to determine if the timeline or set of activities will need to be modified in any way</li> </ul>
Training	<ul style="list-style-type: none"> <li>● HP Anyware will provide PCoIP training and knowledge transfer: Topics will include PCoIP key concepts, installation best practices, configuration, scalability, high availability, licensing, troubleshooting, monitoring, management, etc.</li> <li>● Training will be provided remotely</li> <li>● Lab / practical exercises will be used to reinforce the key concepts.</li> </ul>
Deployment / Rollout	<ul style="list-style-type: none"> <li>● HP Anyware will assist your IT team to deploy PCoIP solutions</li> <li>● We will work with your team to rollout an initial deployment of your installation and provide guidance for scaling out the solution</li> </ul>

## Highlights

HP Anyware Training helps you with:

- PColP Training
- Deployment Assistance
- Tuning and Optimization
- Project Management

## Common Use Cases

- New PColP rollout
- Software and firmware migrations
- HP Anyware product use upgrades
- Detailed tuning and optimizations
- Re-training / staff transitions
- Staff augmentation

## Ordering Information

SKU Number: TPSDEP

Fees (USD): \$19,2000

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FEATURE	DELIVERY SPECIFICATION
Optimization	<ul style="list-style-type: none"><li>• The HP Anyware team (HP Anyware) will provide a prerequisite HP Anyware will assess your environment by performing benchmarking analysis to baseline your existing environment and measure again once the PColP solution is in place</li><li>• We will tune the PColP environment to optimize operation for your applications</li></ul>
Support	<ul style="list-style-type: none"><li>• HP Anyware will provide support and troubleshooting during the length of your engagement</li><li>• Once complete, we will guide your transition to our Global Support team</li></ul>

## Delivery Schedule

A typical deployment schedule encompasses approximately 60 hours of Professional Services consulting in which our experienced team guides you through the journey to deploy and use your PColP solutions.

The schedule below is typical and can be customized to meet your specific needs.

TIMEFRAME	ACTIVITY
DAY 0	Kickoff
DAY 1	Deployment of PColP training
DAY 2	Hands on lab exercises
DAY 3	Deployment Plan
DAY 4	Rollout 3 different types of users
DAY 5	Network, Performance Optimizations
DAY 6-8	Deploy first batch of users
DAY 9-10	Provide custom Deployment Playbook
DAY 11+	Support as required

### Notes:

1. Above table shows a typical deployment schedule. Exact details can be tailored to customer requirements.
2. Most deployments occur remotely. Onsite deployment is available through a Time & Expense contract at the standard Professional Services fee (USD \$250/hr). Additional fees will apply if cleared personnel are required.
3. Deployments must be completed within one year

## Roles and Responsibilities

The table below provides a brief overview of the roles and responsibilities to help ensure a successful service deployment.

ACTIVITY	HP	CUSTOMER
Organize kickoff meeting 7 days prior to delivery	●	
Define and submit requirements and specifications		●
Validate capabilities and functionality	●	
Complete deployment and obtain the Customer's acceptance	●	
Provide final acceptance of and approval for implementation prior to deployment		

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